



# BEING RELATIONAL GAZETTE

Baltimore Mediation's Newsletter & Tips

December 2019

## A WORD FROM LOUISE

Welcome December! Happy Holidays! Well here we are entering the last of the year, another month of fabulous life and learnings. As you gather with loved ones to celebrate your respective holidays, **consider fully engaging, leaning in, without resistance.** The holidays are an amazing opportunity to practice being engaged because it is one of the rare times where society slows down and we have the opportunity to relax amidst chaos, knowing the real purpose of the season. Consider what it would look like to be generous with your time and attention this month. Consider what it would feel like to cultivate the inner feeling of being connected to others through quality face to face dialogue. And, peace be with you.

Sending Love,

Louise



**GRATTITUDE.... ACCOLADES, HIGH FIVES!**

7 Mistakes Healthcare  
Staff Make That Keep  
Them from Quality  
Patient Engagement and

# Positive Treatment Outcome



Congrats to Louise on debuting her healthcare Executive Briefing seminar 7 Myths/7 Mistakes at the beautiful Omni resort in Arizona!



## FEATURE

**Interview: Natalie Armstrong Motin Interviews Louise Phipps Senft on How to Build Breakthroughs**



ADR marketing consultant, speaker and mediator Natalie Armstrong-Motin sat down with Louise this month to discuss ***Being Relational*** and how a relational mindset can contribute to breakthroughs at the negotiation table or at the dinner table. Tune in above! Happy Holiday Dining!

## NEWS

**Here's What a Divorce Mediation Client Had to Say:**



"This process has taught me some things and some skills that I didn't have beforehand, and that feels good."

- Divorce Mediation client

**What do Training Participants Think**

## UPCOMING TRAININGS



**Focus on the Fundamentals**  
**December 40-Hour Basic Mediation & Conflict Transformation Skills Training**

December 9 -13, 2019 @ 9am - 5pm

\*Limited to 20 participants

The Inn at the Colonnade  
4 W University Pkwy, Baltimore, MD 21210

Course Fee: \$1550



[Register Now](#)

## Custody, Visitation & Child Support January 20-Hour Advanced Mediation & Conflict Transformation Skills Training

January 22-24, 2020  
5:00 PM - 9:30 PM  
9:00 AM - 5:30 PM  
9:00 AM - 4:00 PM

\*Limited to 20 participants and requires completion of 40-hour basic training

The Inn at the Colonnade  
4 W University Pkwy, Baltimore, MD 21210

Course Fee: \$945

"If you don't get it, you really won't Get It. Any other mediation Is not the same. Baltimore Mediation's Mediation and Conflict Transformation Skills Training will not only change the way you view mediation, but the way you view yourself and others."

-Kieva Bankins, Research Specialist

**Here's What a Business Facilitation Client Had to Say:**



"Baltimore Mediation offered us a transformative approach that believed in each of our capacities and what was possible. They helped us get through a difficult merger and business break up, gave us a working document that clearly summed things up in a succinct way, all from us but synthesized by our Baltimore Mediation mediator. And we have a signed agreement that we stand by and it works!"

[Register Now](#)

## Know Thyself

### Conflict Transformation & The Enneagram as Catalyst

March 24, 2020 @ 1:30pm - 5:30pm

\*Limited to 20 participants

1500 Union Ave, Baltimore, MD 21211

Course Fee: \$295

[Register Now](#)

## Workplace & Third-Party Interventions

### June 40-Hour Mediation & Conflict Transformation

June 22 -26, 2020 @ 9am - 5pm

\*Limited to 20 participants

The Inn at the Colonnade  
4 W University Pkwy, Baltimore, MD 21210

Course Fee: \$1550

Register Now

## Multiple Parties, Organizations & Representatives

October 40-Hour Mediation & Conflict Transformation

October 19 -23, 2020 @ 9am - 5pm

\*Limited to 20 participants

The Inn at the Colonnade  
4 W University Pkwy, Baltimore, MD 21210

Course Fee: \$1550

Register Now

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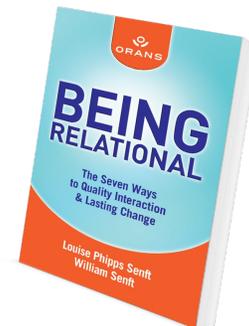
### QUOTE FOR THE MONTH:

"We can bring a heart of understanding and compassion to a world that needs it so much." - Jack Kornfield

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For copies of the **Amazon best seller** *Being Relational: The Seven Ways to Quality Interaction & Lasting Change* visit

- [Amazon](#)
- [Audible](#)
- [Barnes & Noble](#)
- **Independent bookstores!**



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AS SEEN ON:



